

DESCRIPTION: Request for Quotes to Solicit Five (5) Types of Wallet Cards (300,000 cards each; 1,500,000 cards)

USING GOVERNMENTAL UNIT: South Carolina Education Lottery (SCEL)

The Term "Offer" Means Your "Bid" or "Proposal". Unless submitted on-line, your offer must be submitted in a sealed package. Solicitation Number & Opening Date must appear on package exterior. See "Submitting a Paper Offer or Modification" provision.

SUBMIT YOUR OFFER ON-LINE AT THE FOLLOWING EMAIL ADDRESS: POS@SCLot.com

SUBMIT OFFER BY (Opening Date/Time): Friday, 03/08/19, at 2 p.m. local time (See "Deadline For Submission Of Offer" provision.)

QUESTIONS MUST BE RECEIVED BY: Thursday, 02/28/19, at 11 a.m. local time (See "Questions From Offerors" provision.)

NUMBER OF COPIES TO BE SUBMITTED: One (1) copy submitted electronically to POS@SCLot.com.

CONFERENCE TYPE: Not Applicable	LOCATION: Not Applicable
DATE & TIME:	
(As appropriate, see "Conferences - Pre-Bid/Proposal" & "Site Visit" provisions.)	

Award will be posted on Friday, 03/15/19. The award, this solicitation, any amendments, and any AWARD & AMENDMENTS related notices will be posted at the following web address: http://www.sceducationlottery.com/lottery/procurement.aspx

You must submit a signed copy of this form with Your Offer. By signing, You agree to be bound by the terms of the Solicitation. You agree to hold Your Offer open for a minimum of sixty (60) calendar days after the Opening Date. (See "Signing Your Offer" provision.)

NAME OF OFFEROR	Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror. The entity named as the offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal			
(full legal name of business submitting the offer)	entity, i.e., a separate corporation, partnership, sole proprietorship, etc.			
AUTHORIZED SIGNATURE	DATE SIGNED			
(Person must be authorized to submit binding offer to contract on behalf of Offeror.				
TITLE	STATE VENDOR NO.			
(business title of person signing above)	(Register to Obtain S.C. Vendor No. at www.procurement.sc.gov)			
PRINTED NAME	STATE OF INCORPORATION			
(printed name of person signing above)	(If you are a corporation, identify the state of incorporation.)			
OFFEROR'S TYPE OF ENTITY: (Check one)	(See "Signing Your Offer" provision.)			
Sole Proprietorship Partnership	Other			
Corporate entity (not tax-exempt) Corporation (ta	x-exempt) Government entity (federal state or local)			

COVER PAGE - ON-LINE ONLY (MAR. 2015)

HOME OFFICE ADDRESS (Address for offeror's home office / principal place of business)			NOTICE ADDRESS (Address to which all procurement and contract related notices should be sent.) (See "Notice" clause.)				
				Area Code - Ni	umber - Extension	Facsim	ile
				E-mail Address			
PAYMENT ADDRESS (Address to which payments will be sent.) (See "Payment & Interest" clause.)			ORDER ADDRESS (Address to which purchase orders will be sent) (See "Purchase Orders" and "Contract Documents" clauses.)				
Payment Address same as Home Office Address Payment Address same as Notice Address (check only one)				Order Address same as Home Office Address Order Address same as Notice Address (check only one)			
ACKNOWLEDGMENT OF AMENDMENTS Offerors acknowledges receipt of amendments by indicating amendment number and its date of issue. (See "Amendments to Solicitation" Provision.)							
Amendment No. Ame	endment Issue Date	Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date
DISCOUNT FOR PROMPT PAYMENT (See "Discount for Prompt Payment" clause.)     10 Calendar Days (%)     20 Calendar		ır Days (%)	30 Calendar Days (	(%)(	Calendar Days (%)		
PREFERENCES - A NOTICE TO VENDORS (SEP. 2009): On June 16, 2009, the South Carolina General Assembly rewrote the law governing preferences available to in-state vendors, vendors using in-state subcontractors, and vendors selling in-state or US end products. This law appears in Section 11-35-1524 of the South Carolina Code of Laws. A summary of the new preferences is available at http://www.procurement.sc.gov/preferences. ALL THE PREFERENCES MUST BE CLAIMED AND ARE APPLIED BY LINE ITEM, REGARDLESS OF WHETHER AWARD IS MADE BY ITEM OR LOT. VENDORS ARE CAUTIONED TO CAREFULLY REVIEW THE STATUTE BEFORE CLAIMING ANY PREFERENCES. THE REQUIREMENTS TO QUALIFY HAVE CHANGED. IF YOU REQUEST A PREFERENCE, YOU ARE CERTIFYING THAT YOUR OFFER QUALIFIES FOR THE PREFERENCE YOU'VE CLAIMED. IMPROPERLY REQUESTING A PREFERENCE CAN HAVE SERIOUS CONSEQUENCES. [11-35-1524(E)(4)&(6)]							
PAGE TWO (SEP 2009)		End of	PAGE TWO				

#### PAGE TWO (Return Page Two with Your Offer)

# Amendment 1 Solicitation Number: All Wallet Cards FY19 RFQ

**AMENDMENTS TO SOLICITATION** (**MODIFIED**): (a) The Solicitation may be amended at any time prior to opening. All actual and prospective Offerors should monitor the following web site for the issuance of Amendments:

http://www.sceducationlottery.com/lottery/procurement.aspx

(b) Offerors shall acknowledge receipt of any amendment to this solicitation (1) by signing and returning the amendment, (2) by identifying the amendment number and date in the space provided for this purpose on Page Two, (3) by letter, or (4) by submitting a bid that indicates in some way that the bidder received the amendment. (c) If this solicitation is amended, then all terms and conditions which are not modified remain unchanged.

## Vendor Questions and Answers Issued Thursday, February 28, 2019

### SCHEDULE OF KEY EVENTS. All dates are subject to change.

1. Request for Quotes Issued:	Wednesday, February 20, 2019
2. Deadline for Offerors to submit <b>Written</b> Questions to <u>POS@SCLot.com</u> . Note: Oral questions are NOT binding. See information on Asking Questions in Section IX. ATTACHMENTS TO SOLICITATION, A. Asking Questions.	<del>Thursday, February 28, 2019, by 11 a.m.</del> l <del>ocal time</del>
<ul> <li>3. SCEL's Written Responses to Questions will be issued as an Amendment at: <u>http://www.sceducationlottery.com/lottery/procurement.aspx</u>.</li> <li>If no questions are received, an amendment will be issued to that effect. Vendors should wait until the amendment is issued and should acknowledge the amendment before turning in their bids.</li> </ul>	Friday, March 1, 2019
4. Submission of Bids Due:	Friday, March 8, 2019, at 2 p.m. local time
<ul><li>5. Award Posting Date:</li><li>Award posted at: http://www.sceducationlottery.com/lottery/procurement.aspx.</li></ul>	Friday, March 15, 2019
6. Delivery of all items at the Blythewood Warehouse:	Week of <mark>April 29</mark> no later than 11 a.m. local time on <mark>Friday, May 3, 2019</mark> .

This solicitation is governed by Section 11-35-1550 – Bid procedures on procurements up to fifty thousand dollars – of the South Carolina Consolidated Procurement Code.

### Question 1

Q: According to the lists under "Color:", 3 of the 5 lots print 6/6 (cmyk + pms 286 + pms 361), Lucky for Life prints 11/11 and Mega Millions prints 10/10??? That doesn't sound right, and it also doesn't seem to match the "draft art" that is attached.

A: Thank you for your question. When the solicitation was posted, the list of PMS colors used for the various game logos was included. SCEL's Graphic Specialist determined the Lottery PMS blue and green will still be used for the SCEL logo on all wallet cards, but the remaining game logos may be printed with four-color process as long as the color matches closely to the stated PSM color. Therefore, outside of the SCEL logo, exact PMS colors do not have to be used for the game logos.

### Question 2

Q: Also, what do you mean by "Actual pre-production proof"?

A: As a result of the number of wallet cards being produced, Marketing Staff would like to see a pre-production proof on the actual substrate of each of the five cards being purchased.

### Question 3

- Q: I am new to this bidding process so please guide me through this. I would like to bid on: All Wallet Cards FY19.
- A: SCEL's Procurement Staff strives to make our solicitations as competitive as possible. The following information is for new vendors: SCEL's Marketing and Product Development Department conducts primarily two types of procurements: POS and PROMO item purchases.

### Point of Sale (POS) Items:

Point Of Sale or printed items are for the most part below the \$50,000 certification SCEL holds. So, SCEL's procurements will be advertised on the South Carolina Business Opportunities website (SCBO): https://scbo.sc.gov/online-edition.

The actual procurements above \$10,000 are listed on SCEL's Procurement webpage: http://www.sceducationlottery.com/lottery/procurement.aspx

The Education Lottery's old procurements, POS and PROMO, are still listed on the webpage.

SCEL's POS procurements do not require a State Vendor Number.

### South Carolina Small and Minority Business Certification:

In accordance with State Statute and Regulation, both POS and PROMO solicitations will ask vendors if they are certified by the Division of Small and Minority Business Contracting and Certification as a Minority Business Enterprise. If a vendor is certified in South Carolina, please fill in the correct box(es).

### **Promotional (PROMO) Items:**

Promotional Items are solicited as an Invitation to Bid once or twice a year in very large quantities with an anticipated value above \$50,000. The promo item solicitation is overseen by the Office of State Procurement. Normally, vendors must bid on all items in the solicitation and only one vendor is awarded.

The majority of state agencies use the S.C. Enterprise Information System (SCEIS) in conjunction with the Controller General's Office to format the solicitation and award. While, the Lottery does not use the SCEIS system, we strongly encourage vendors who wish to do business with state agencies to register with the State Fiscal Accountability Authority (SFAA) at the following link:

https://procurement.sc.gov/vendor/registration

Once a vendor is registered, solicitations that fit the criteria the vendor sets will be sent to the vendor. These procurements may be viewed through SCBO and SFAA Procurement Services' webpage: https://procurement.sc.gov/vendor/contract-opps. In order for a vendor to be awarded one of SCEL's large promotional item solicitations, the vendor will have to have to be registered and have a State Vendor Number at the time of award.

As far as providing a quote for the current All Wallet Card FY19 solicitation, potential Offerors need to read the solicitation carefully and follow the instructions. All information highlighted in yellow is to make pertinent information easy for Offerors to identify. Page 7 of the solicitation provides the important dates. Page 17 includes ADDITIONAL INFORMATION FOR OFFERORS TO SUBMIT (SCEL), which provides a list of pages to be returned. Pages 27 and 28 provide Section VIII. BIDDING SCHEDULE / PRICE-BUSINESS PROPOSAL. Page 30 provides information on how to ask questions and Page 31 provides a solicitation timeline for vendors new to the solicitation process.

**END OF AMENDMENT 1.**